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PLANTING BUL U & SUR

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

A F	or the	2012 calendar year, or tax year beginning OCT 1, 2012 and ending	<u>SEP 30, 2013</u>							
В	Check if	C Name of organization	D Employer identifi	cation number						
а	pplicabl	CHAMPLAIN VALLEY OFFICE OF ECONOMIC								
Г	Addre	S ODDODMINITMY THE								
$\overline{}$	Name chang		03-0	03-0216837						
F										
Initial return Number and street (or P.0. box if mail is not delivered to street address) PO BOX 1603, 255 S. CHAMPLAIN ST. Room/suite E Telephone number 802-862-2771										
늗	⊸ated ∏Ameno		G Gross receipts \$	13,393,330.						
늗	lreturn □Applic									
	Ition pendir		H(a) Is this a group re	Yes X No						
		F Name and address of principal officer JAN DEMERS	for affiliates?							
		SAME AS ABOVE	H(b) Are all affiliates inc							
				list (see instructions)						
		e: WWW.CVOEO.ORG	H(c) Group exemptio							
			ear of formation: 1965 N	State of legal domicile: VT						
P	art I	Summary		1000000						
e		Briefly describe the organization's mission or most significant activities CVOEO'S								
Governance	1	FUNDAMENTAL ISSUES OF ECONOMIC, SOCIAL, AND								
eru	1	Check this box 🕨 📖 if the organization discontinued its operations or disposed of m	l l							
Š	1	Number of voting members of the governing body (Part VI, line 1a)	3	12						
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	12						
es	5	Total number of individuals employed in calendar year 2012 (Part V, line 2a)	5	206						
ΞĘ	6	Total number of volunteers (estimate if necessary)	6	1178						
Activities &	7 a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.						
	b	Net unrelated business taxable income from Form 990 T, line 34	7b	0.						
			Prior Year	Current Year						
Revenue	8	Contributions and grants (Part VIII, line 1h)	13,802,833.	12,847,994.						
	9	Program service revenue (Part VIII, line 2g)	507,421.	496,596.						
ě	10	Investment, income (Part VIII, column (A), lines 3, 4, and 7d)	10,050.	5,734.						
ш	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	47,975.	33,161.						
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column A), line 12)	14,368,279.	13,383,485.						
	13	Grants and similar amounts paid (Part IX, column (A) lines (S) CEIVED	5,115,113.	3,911,097.						
		Benefits paid to or for members (Part IX, column (A), line 4) Salaries, other compensation, employee benefits (Part X, column (A), line 1 (e) Professional fundraising fees (Part IX, column (A), line 1 (e)	0.	0.						
S	15	Salaries, other compensation, employee benefits (Pandy, colling) (A) peafigo)	7,215,796.	7,060,226.						
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.						
ĝ	b	Total fundraising expenses (Part IX, column (D), line 25)								
ú	17	Other expenses (Part IX, column (A), lines 11a-11d, 1124e)	2,002,593.	1,940,924.						
	18	Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	14,333,502.	12,912,247.						
	19	Revenue less expenses Subtract line 18 from line 12	34,777.	471,238.						
o S			Beginning of Current Year	End of Year						
sets	20	Total assets (Part X, line 16)	4,697,579.	5,457,680.						
ABS	21	Total liabilities (Part X, line 26)	892,838.	1,181,701.						
Net Assets or Fund Balances	22	Net assets or fund balances Subtract line 21 from line 20	3,804,741.	4,275,979.						
	art II	Signature Block								
Und	er pena	Ities of perjury, I declare that I have examined this return, including accompanying schedules and sta	tements, and to the best of m	y knowledge and belief, it is						
true	, correc	t, and complete, Declaration of preparer (other than officer) is based on all information of which prep	arer has any knowledge.							
		Jan 7 Demens	(kine)	7 2014						
Sıg	n	Signature of officer	Date							
Her		AN DEMERS, EXECUTIVE DIRECTOR								
		Type or print name and title								
		Print/Type preparer's name	Date Check	PTIN						
Pan	d	JOHN D. CALLAHAN, JR	06/11/14 self-emptoy	ed P00447720						
	parer	Firm's name LEONE, MCDONNELL, AND ROBERTS, PA	Firm's EIN	02-0417217						
	Only	Firm's address 645 SOUTH MAIN STREET								
		WOLFEBORO, NH 03894	Phone no. 6	03-569-1953						
Ma	y the II	RS discuss this return with the preparer shown above? (see instructions)		Yes No						

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

232001 12-10-12 LHA For Paperwork Reduction Act Notice, see the separate instructions.

a	t III Statement of Program Service Accomplishments
	Check if Schedule O contains a response to any question in this Part III
	Briefly describe the organization's mission
	SEE SCHEDULE O, STATEMENT 2
	DIE DOMEDONE OF DIMENTE
	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O
	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes," describe these changes on Schedule O
	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported
1	(Code) (Expenses \$5, 302, 637. including grants of \$) (Revenue \$6, 17
	CVOEO HAS THREE COMMUNITY ACTION OFFICES THAT PROVIDE SERVICES TO
	RESIDENTS OF CHITTENDEN, ADDISON, FRANKLIN AND GRAND ISLE COUNTIES. A
	THREE OFFICES OFFER A BROAD RANGE OF SERVICES FOR LOW INCOME RESIDENT
	EMERGENCY SERVICES INCLUDE FUEL AND UTILITY ASSISTANCE, HOUSING
	ASSISTANCE, HUNGER RELIEF, AND TRANSPORTATION. OTHER SERVICES INCLUDE
	ADVOCACY SERVICES, INFORMATION AND REFERRAL ASSISTANCE, AND FREE TAX
	PREPARATION SERVICES.
	FREFARATION SERVICES.
,	(Code) (Expenses \$3, 402, 061. including grants of \$) (Revenue \$2, 26
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Form 990 (2012) OPPORTUNITY, INC
Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
_	If "Yes," complete Schedule A	_1_	X	-
2	Is the organization required to complete Schedule B, Schedule of Contributors?	_2	X	<u> </u>
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			,,
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect		ļ	٠ <u>.</u>
5	during the tax year? If "Yes," complete Schedule C, Part II Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_4_		X
3	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to	- 5		A
·	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	•		
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X			
	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			.,
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	11c		X
u	Part X, line 16? If "Yes," complete Schedule D, Part IX	444		
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11d 11e		X
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	116		A
•	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	_13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		_X
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	1		
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		<u> </u>
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		<u> </u>
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV			v
	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	16		<u> </u>
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	47		х
	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	17		
	1c and 8a? If "Yes," complete Schedule G, Part II	18	х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
		Form	990 ((2012)

Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the		Yes	No
	l		1,10
United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	x	
Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			
column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
Schedule J	23		X
Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
Schedule K If "No", go to line 25	24a		Х
Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	ŀ		
any tax-exempt bonds?	24c		
• • • • • • • • • • • • • • • • • • • •	24d		
	25a		X
			٠,,
,			X
	ı		v
	26		X
• • •	27		х
	21		
· · · · · · · · · · · · · · · · · · ·	•		
· · · · · · · · · · · · · · · · · · ·	28a		x
A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV			X
An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Х	
Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	
Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
contributions? If "Yes," complete Schedule M	30		X
Did the organization liquidate, terminate, or dissolve and cease operations?			
If "Yes," complete Schedule N, Part I	31		_X_
Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
Schedule N, Part II	32		_X_
	33		<u> </u>
			,,
			X
	35a		X
·	254		
	350		
	26		Х
	30		Α.
· · · · · · · · · · · · · · · · · · ·	37		X
	<u> </u>		_===
	38	X	
	column (Å), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule It "No", go to line 25 Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? Did the organization maintain an escrow account other than a refunding escrow at any time during the year? Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part II Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part IV An entity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Sched	column (A), line 2º If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule I, If "No", go to line 25 Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization minest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization manual an ascrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? Did the organization any to a care any proceeds of tax-exempt bonds beyond a temporary period exception with a disqualified person on the assets of the exemption of the organization and the organizations. Did the organization has not been reported on any of the organization's period person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, lighest schedule L, Part IV An entity of w	column (A), line 2º If Yes,* complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII. Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes,* complete Schedule J 23 Did the organization have a tax exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes,* answer lines 24b through 24d and complete Schedule I. Part III of the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization martian an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 24d Section 501(c)(3) and 501(c)(4) organizations. Od the organization gaage in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-E2? If "Yes," complete Schedule L, Part II Was a boan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person in a prior year, and that the transaction has not been reported on any of the organization's tax year? If "Yes," complete Schedule L, Part III Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III Was the organization applicable fining thresholds, conditions, and exceptions? A current or former officer, director, trustee, or key employee? If "Yes," com

Form	990 (2012) OPPORTUNITY, INC	03-0216	837	Р	age 5
Pai				-	
	Check if Schedule O contains a response to any question in this Part V				
				Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	_{1a} 47			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	1b 0	1		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and r	<u> </u>			
·	(gambling) winnings to prize winners?	-p	1c	х	1
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,		'		
	filed for the calendar year ending with or within the year covered by this return	2a 206			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retu		2b	x	Í
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions				
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	-)	3a		x
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O		3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other	authority over la			
74	financial account in a foreign country (such as a bank account, securities account, or other financial	•	4a		х
h	If "Yes," enter the name of the foreign country	accounty	70		-
-	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial	Accounts			
52	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	Nocounts	5a		х
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa	iction?	5b		X
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	ionom.	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	ne organization solicit	- 30		
- Ou	any contributions that were not tax deductible as charitable contributions?	o organization bollon	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions	ions or aifts			
	were not tax deductible?		6b		
7	Organizations that may receive deductible contributions under section 170(c).				
, a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se	rvices provided to the payor?	7a		x
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	Tricos providos to the payor	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w	as required			
Ū	to file Form 8282?		7c		х
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of	ontract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit conti		7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Fe		7g		
_	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization		7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations D	id the supporting			
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at	• • •	8		х
9	Sponsoring organizations maintaining donor advised funds.				
а	Did the organization make any taxable distributions under section 4966?		9a		X
b	Did the organization make a distribution to a donor, donor advisor, or related person?		9b		Х
10	Section 501(c)(7) organizations. Enter:				
а	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter				
а	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against				1
	amounts due or received from them)	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				<u> </u>
а	Is the organization licensed to issue qualified health plans in more than one state?		13a		L
	Note. See the instructions for additional information the organization must report on Schedule O.				
b	Enter the amount of reserves the organization is required to maintain by the states in which the				l
	organization is licensed to issue qualified health plans	13b			l
С	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?		14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul	e O	14b		
			Form	990	(2012)

CHAMPLAIN VALLEY OFFICE OF ECONOMIC

Form 990 (2012)

OPPORTUNITY, INC

03-0216837

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions.

	Check if Schedule O contains a response to any question in this Part VI			X				
Sec	tion A. Governing Body and Management							
			Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year 12							
	If there are material differences in voting rights among members of the governing body, or if the governing							
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.							
b	Enter the number of voting members included in line 1a, above, who are independent 1b 12							
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other							
	officer, director, trustee, or key employee?	2		X				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision							
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X				
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X				
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х				
6	Did the organization have members or stockholders?	6		X				
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or							
	more members of the governing body?	7a		X				
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or							
	persons other than the governing body?	7b		X				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:							
а	The governing body?	8a	Х					
b	Each committee with authority to act on behalf of the governing body?	8b	Х					
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the							
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X				
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)							
			Yes	No				
10a	Did the organization have local chapters, branches, or affiliates?	10a		X				
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,							
	and branches to ensure their operations are consistent with the organization's exempt purposes?							
11a	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?							
b	b Describe in Schedule O the process, if any, used by the organization to review this Form 990							
12a	2a Did the organization have a written conflict of interest policy? If "No," go to line 13							
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X					
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe							
	ın Schedule O how this was done	12c	X					
13	Did the organization have a written whistleblower policy?	13	Х					
14	Did the organization have a written document retention and destruction policy?	14	X					
15	Did the process for determining compensation of the following persons include a review and approval by independent	-	Ì					
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?							
а	The organization's CEO, Executive Director, or top management official	15a	X					
b	Other officers or key employees of the organization	15b	X					
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).							
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a							
	taxable entity during the year?	16a		<u> </u>				
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation							
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's							
<u> </u>	exempt status with respect to such arrangements?	16b						
	tion C. Disclosure							
17	List the states with which a copy of this Form 990 is required to be filed NONE							
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a	vallab	ie					
	for public inspection. Indicate how you made these available. Check all that apply							
40	Own website Another's website X Upon request Other (explain in Schedule O)							
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and	tinan	cial					
00	statements available to the public during the tax year	-						
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person of	ion 🏲	·					
	MICHAEL GAUTHIER - (802) 862-2771 255 SOUTH CHAMPLAIN ST, BURLINGTON, VT 05402-1603							
23200			000	(2012)				

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0 in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order. individual trustees or directors, institutional trustees, officers, key employees; highest compensated employees, and former such persons

	Average hours per	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of	
	week (list any hours for related organizations below line)	stee or director			irecto		tee)	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations	
1) ELIZABETH MADIGAN	1.00										
DIRECTOR	1.00	X						0.	0.	0	
2) KAREN SHEARER	1.00	x						0.	0.	0	
SECRETARY 3) JON CRYSTAL	1.00	Λ						<u></u>	0.	<u> </u>	
VP/TREASURER	1100	x						0.	0.	0	
4) VICKI SMITH	1.00								5		
PRESIDENT		Х				<u> </u>		0.	0.	0	
5) TIMOTHY CONNOLLY	0.50										
DIRECTOR		X						0.	0.	0	
6) MARIAN FRITZ	0.50							•			
DIRECTOR	0.50	X						0.	0.	0	
7) AMBER CROSS	0.50	x						0.	0.	0	
DIRECTOR 8) JIM JARVIS	1.00	_						<u> </u>	0.		
DIRECTOR	1.00	x						0.	0.	0	
9) PAMELA DEAN-MCCARTHY	0.50										
DIRECTOR		X						0.	0.	0	
10) COLLEEN SMITH	0.50										
DIRECTOR		X						0.	0.	0	
11) KASHKA ORLOW	0.50									_	
DIRECTOR	0.50	Х			_			0.	0.	0	
12) JASMINE WALKER	0.50	x						0.	0.	0	
DIRECTOR 13) JAN DEMERS	50.00	Δ.			 			<u> </u>		0	
EXECUTIVE DIRECTOR	30.00	1		х				85,199.	0.	1,264	
14) MICHAEL GAUTHIER	50.00							00/2001			
PISCAL DIRECTOR				X	ļ			76,678.	0.	14,550	
								-			

Form 990 (2012)

Part VII S	ection A. Officers, Directors, Trus	tees, Key Em	ploy	ees	and	d Hi	ghe	st C	Compensated Employe	es (continued)				
	(A) Name and title	(B) Average hours per week	(do box offi	not c	Pos heck ss pe	C) ition more rson		one h an	(D) Reportable compensation from	(E) Reportable compensation from related		(F) Estimat Imount other	of	
		(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Кеу етріоуее	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	oi a	compensation from the organization and related organizations		
		iiiie)	<u>=</u>	lus	#0	ā	¥.	훈			İ			
			_											
	<u> </u>													
				•										
											+			
1b Sub-tot	tal.	<u> </u>	L	l					161,877.	0	+-	15,8	1 /	
	om continuation sheets to Part VI	I, Section A							0.	0			0.	
	dd lines 1b and 1c) Imber of Individuals (Including but n	at limited to the		lioto	. d al-		Nt		161,877.	000 of reportable		L5,8	14.	
	imber of individuals (including but n esation from the organization	ot iimited to th	iose	liste	o at	oove	e) wr	10 16	eceived more than \$100	,000 of reportable			0	
												Yes	No	
	organization list any former officer, If "Yes," complete Schedule J for s		iste	e, ke	y en	npio	yee,	or	highest compensated ei	mployee on	3		x	
4 For any	individual listed on line 1a, is the su	ım of reportabl							•	the organization				
	ited organizations greater than \$150 person listed on line 1a receive or a									dual for services	4		X	
rendere	d to the organization? If "Yes," com	•				•					5		X	
-	ndependent Contractors te this table for your five highest co	mneneated inc	dono	ndo	nt c	ontr	acto	re t	hat received more than	\$100,000 of compo	neation	from		
•	anization Report compensation for	•	•							•	isatioi			
	(A) Name and business	address	NIC	ONE	7				(B) Description of s	ervices		(C) ensatic	n	
			TAC	7141	<u> </u>									
								_						
								_	-					
	imber of independent contractors (i	_	ot lu	nite	d to		_	sted	above) who received m	ore than				
\$100,00	00 of compensation from the organi	zation 🕨				()				Forn	990 (2012)	

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Part VIII Statement of Revenue Check if Schedule O contains a response to any question in this Part VIII (D)
Revenue excluded from tax under (B) (C) Related or Unrelated Total revenue exempt function business revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 1a **b** Membership dues 1b c Fundraising events 1c d Related organizations 1d e Government grants (contributions) 1e 10,946,854 All other contributions, gifts, grants, and similar amounts not included above 1,901,140 g Noncash contributions included in lines 1a-1f \$ Total. Add lines 1a-1f 12,847,994 **Business Code** Program Service Revenue 2 a FEES AND RENTS 812900 496,596 496,596 f All other program service revenue g Total. Add lines 2a-2f 496,596 Investment income (including dividends, interest, and other similar amounts) 5,734 5.734. 4 Income from investment of tax-exempt bond proceeds Royalties 5 (i) Real (II) Personal 6 a Gross rents b Less rental expenses c Rental income or (loss) d Net rental income or (loss) (II) Other 7 a Gross amount from sales of (i) Securities assets other than inventory b Less cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue contributions reported on line 1c) See Part IV, line 18 43,006 **b** Less direct expenses c Net income or (loss) from fundraising events 33 161 33,161, 9 a Gross income from gaming activities See Part IV, line 19 b Less direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a d All other revenue e Total. Add lines 11a-11d Total revenue. See instructions. 38,895, Form 990 (2012)

Form 990 (2012) OPPORTUNITY, INC
Part IX Statement of Functional Expenses

Sect	ion 501(c)(3) and 501(c)(4) organizations must com Check if Schedule O contains a respor			mplete column (A).	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21	434,315.	434,315.		
2	Grants and other assistance to individuals in				
	the United States See Part IV, line 22	3,476,782.	3,476,782.		
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				<u> </u>
5	Compensation of current officers, directors,				
	trustees, and key employees	161,880.		161,880.	
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	4,820,169.	4,449,059.	371,110.	
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	53,087.		4,495.	
9	Other employee benefits	1,476,598.		152,166.	
10	Payroll taxes	548,492.	494,999.	53,493.	
11	Fees for services (non-employees)				
а	Management				
b	Legal	34,936.	34,202.	734.	
С	Accounting	32,510.		32,510.	
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch O.)				
12	Advertising and promotion	60,338.	31,265.	1,185.	27,888
13	Office expenses				
14	Information technology				
15	Royalties				
16	Occupancy	546,523.	511,296.	35,227.	
17	Travel	59,753.	57,020.	2,733.	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates	105 534	100 000	2 465	
22	Depreciation, depletion, and amortization	125,734.	122,267.	3,467.	
23	Insurance	_63,587.	55,198.	8,389.	
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	COMPACED A CHILAT / DDODE CCTOMA	314,277.	281,340.	32,937.	
b	TOTIT DAMPAR / NATATO / CITO	249,734.	228,821.	20,913.	
c	CUDDITEC	144,252.	120,774.	16,417.	7,061
d	MD 1 TITLIC	91,606.	90,290.	1,316.	
-	All other expenses	217,674.	186,835.	13,634.	17,205
25	Total functional expenses Add lines 1 through 24e	12,912,247.	11,947,487.	912,606.	52,154
26	Joint costs Complete this line only if the organization			•	
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here If following SOP 98-2 (ASC 958-720)				

03-0216837 Page 11

Part X | Balance Sheet Check if Schedule O contains a response to any question in this Part X (A) (B) End of year Beginning of year 1 Cash - non-interest-bearing 2,864,127 3,735,579. 2 2 Savings and temporary cash investments 808,355. 565,489. 3 Pledges and grants receivable, net 3 70,664. 118,701. 4 Accounts receivable, net 4 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr) Complete Part II of Sch L 6 **Assets** Notes and loans receivable, net 7 158,796. 156,832. Inventories for sale or use 8 8 Prepaid expenses and deferred charges 84,565. 9 201,291. 10a Land, buildings, and equipment cost or other <u>1,552,750.</u> basis Complete Part VI of Schedule D 10a 872,962. 10b 711,072. b Less accumulated depreciation 10c 679,788. 11 Investments - publicly traded securities 11 12 Investments - other securities See Part IV, line 11 12 13 Investments · program-related See Part IV, line 11 13 14 Intangible assets 14 15 Other assets See Part IV, line 11 15 4,697,579 5,457,680. 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 507,211. 595,822. 17 Accounts payable and accrued expenses 17 18 Grants payable 18 355,460. 557,712. 19 Deferred revenue 19 20 Tax-exempt bond liabilities 20 Escrow or custodial account liability Complete Part IV of Schedule D 21 21 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L 30,167. 28,167. 23 Secured mortgages and notes payable to unrelated third parties 23 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D 25 Total liabilities. Add lines 17 through 25 892,838. 26 1,181,701. Organizations that follow SFAS 117 (ASC 958), check here ▶ X and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 2,073,353. 2,372,113. 27 Unrestricted net assets 27 1,731,388. 1,903,866. 28 Temporarily restricted net assets 28 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building, or equipment fund 31 32 Retained earnings, endowment, accumulated income, or other funds 32 3,804,741. 4,275,979. 33 Total net assets or fund balances 33 4,697,579. 5,457,680. Total liabilities and net assets/fund balances

Form 990 (2012)

. . . CHAMPLAIN VALLEY OFFICE OF ECONOMIC

Form	1990 (2012) OPPORTUNITY, INC	03-0	216837	Pa	ge 12
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	<u> 13,38</u>		
2	Total expenses (must equal Part IX, column (A), line 25)	2	12,91		
3	Revenue less expenses Subtract line 2 from line 1	3	47	1,2	38.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	3,80	<u>4,7</u>	41.
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,	1 1			
	column (B))	10	4,27	5,9	79.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990 Cash Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a			
	separate basis, consolidated basis, or both				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basıs,			
	consolidated basis, or both				
	X Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audıt,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O			_
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audr	t		1
	Act and OMB Circular A-133?		3a	_X_	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi	ired audit	. -		
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b	X	L

232012

Form **990** (2012)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

2012

Open to Public Inspection

Name of	the organizat	on CHAMPLA	IN VALLEY OF	FICE	OF EC	ONOMI	C	E	mployer	identificati	ion num	ıber
	, =	OPPORTU	NITY, INC						0	3-0216	837	
Part I	Reason	for Public Char	ity Status (All organiz	zations mu	st complet	e this par	t) See ins	tructions.				
The organ	ization is not	a private foundation	because it is: (For lines	1 through	11, check	only one b	oox)					
1 🖳	A church, co	nvention of churches	s, or association of chur	ches desc	nbed in se	ction 170	(b)(1)(A)(i).				
2 🖳	A school des	cribed in section 17	'0(b)(1)(A)(ii). (Attach So	hedule E)								
3 🖳	A hospital or	a cooperative hospi	tal service organization	described	In section	170(b)(1)	(A)(iii).					
4 📖	A medical re	search organization (operated in conjunction	with a hos	pıtal desci	ribed in se	ection 170	(b)(1)(A)(ı	ıı). Enter	the hospital	's name) ,
_	city, and stat											
5 📖	An organizat	on operated for the	benefit of a college or u	niversity o	wned or op	perated by	a govern	mental un	ıt describ	ed in		
	section 170	(b)(1)(A)(iv). (Comple	ete Part II)									
6 🖳	A federal, sta	ite, or local governm	ent or governmental uni	t describe	d in sectio	n 170(b)(1)(A)(v).					
7 X	An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in											
	section 170	b)(1)(A)(vi). (Comple	te Part II)									
8 🖳	A community	r trust described in s	section 170(b)(1)(A)(vi).	(Complete	Part II)							
9 📖	An organizat	ion that normally rec	eives. (1) more than 33	1/3% of its	support f	rom contri	butions, n	nembersh	p fees, a	nd gross re	ceipts fr	om
	activities rela	ted to its exempt fur	nctions - subject to certa	aın exceptı	ons, and (2	2) no more	than 33 1	1/3% of its	support	from gross	ınvestm	nent
	income and i	unrelated business to	axable income (less sec	tion 511 ta	x) from bu	sinesses a	acquired b	y the orga	anızatıon	after June 3	30, 1975	j
	See section	509(a)(2). (Complete	Part III)									
10	-	•	perated exclusively to te		-			•				
11 📖			perated exclusively for the						-			r
			ations described in secti				2). See se e	ction 509(a)(3). Ch	eck the box	. that	
			organization and compl		_							
	а Туре	•		ype III - Fu	•	-				n-functional		
e []			t the organization is not			-	-		-	-		
			han one or more publicl						9(a)(1) or	section 509)(a)(2)	
f	-		ten determination from	the IRS tha	at it is a Ty	pe I, Type	II, or Type	e III				
	•	rganization, check th										
9	-		organization accepted ar			-		• •				
			irectly controls, either a	lone or tog	ether with	persons o	described	ın (ıi) and (iii) below		Yes	No
	_		upported organization?							11g(ı)	 	
	• •	•	n described in (i) above?		_					11g(ii)		
	• •	•	person described in (i)							11g(iii)		
h	Provide the f	ollowing information	about the supported or	ganization	(s)							
	-	1	1	T				6.37.14				
	of supported	(iı) EIN	(iii) Type of organization	in col. (i) li	organization	(v) Did you	u notify the	i organizati	on in col.	(vii) Amount	t of mone	etary
orga	anization		(described on lines 1-9 above or IRC section		document?			(i) organiz U.S	ed in the l	sup	port	
			(see instructions))	Yes	No	Yes	No	Yes	No			
				165	NO	162	NO	res	NO			
								-				
							1					
				 			-	 				
		-							 		-	
				<u> </u>				 -				
	· · · · · · · · · · · · · · · · · · ·				 							
Total												
	Paperwork Re	duction Act Notice	, see the Instructions f	or	•	<u> </u>	·	Schedul	e A (For	m 990 or 99	 30-EZ) 2	 2012

232021 12-04-12

Form 990 or 990-EZ.

CHAMPLAIN VALLEY OFFICE OF ECONOMIC

Schedule A (Form 990 or 990-EZ) 2012 OPPORTUNITY, INC

03-0216837 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support	,								
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total			
1	Gifts, grants, contributions, and									
	membership fees received (Do not									
	include any "unusual grants ")	11175753.	14921038.	14159816.	14358229.	13377750.	67992586.			
2	Tax revenues levied for the organ-									
_	ization's benefit and either paid to									
	or expended on its behalf									
3	The value of services or facilities			-	 					
•	furnished by a governmental unit to									
	the organization without charge									
4	Total, Add lines 1 through 3	11175753.	14921038	14159816	14358229	13377750	67992586			
5	The portion of total contributions	111/3/330	14321030.	14133010.	14330223.	13377730.	07332300.			
3	by each person (other than a	İ				İ				
	governmental unit or publicly	!								
	supported organization) included	1								
	on line 1 that exceeds 2% of the			1]				
		1								
	amount shown on line 11,									
_	column (f)					ļ	65000506			
	Public support. Subtract line 5 from line 4 ction B. Total Support	<u> </u>	<u> </u>	<u>l</u>	<u> </u>	l	<u>67992586.</u>			
		1 ,,,,,,,,,,	# > 0000		1 1 2011	4) 0040	10.7.1			
	ndar year (or fiscal year beginning in)		(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total			
	Amounts from line 4	111/5/53.	14921038.	14159816.	14358229.	133///50.	6/992586.			
8	Gross income from interest,									
	dividends, payments received on				İ					
	securities loans, rents, royalties	10.051		40.00	100-0					
	and income from similar sources	40,261.	24,306.	10,887.	10,050.	5,735.	91,239.			
9	Net income from unrelated business									
	activities, whether or not the									
	business is regularly carried on			·						
10	Other income Do not include gain									
	or loss from the sale of capital					1				
	assets (Explain in Part IV)									
11	Total support. Add lines 7 through 10						<u>68083825.</u>			
12	Gross receipts from related activities	, etc (see instruction	ons)			12				
13	First five years. If the Form 990 is fo	r the organization's	s first, second, thii	d, fourth, or fifth t	ax year as a sectio	n 501(c)(3)	_			
	organization, check this box and sto	p here					<u>▶□</u>			
Sec	ction C. Computation of Pub	lic Support Pe	rcentage			, ,	· · · · · · · · · · · · · · · · · · ·			
14	Public support percentage for 2012	(line 6, column (f) d	ivided by line 11, o	column (f))		14	<u>99.87</u> %			
15	Public support percentage from 201	1 Schedule A, Part	II, line 14			15	%			
16a	33 1/3% support test - 2012. If the	organization did no	ot check the box o	n line 13, and line	14 is 33 1/3% or n	nore, check this bo				
	stop here. The organization qualifies	as a publicly supp	orted organization	ו			$\triangleright [X]$			
b	33 1/3% support test - 2011. If the	organization did no	ot check a box on	line 13 or 16a, and	l line 15 is 33 1/3%	or more, check the	nis box			
	and stop here. The organization qua	ilifies as a publicly s	supported organiz	ation			ightharpoons			
17a	10% -facts-and-circumstances tes	st - 2012. If the org	anization did not	check a box on line	e 13, 16a, or 16b, a	and line 14 is 10%	or more,			
	and if the organization meets the "fac	cts-and-circumstan	ces" test, check t	his box and stop I	nere. Explain in Pa	rt IV how the organ	nization			
	meets the "facts-and-circumstances"	test The organiza	ition qualifies as a	publicly supported	d organization		ightharpoons			
b	10% -facts-and-circumstances tes	st - 2011. If the org	anization did not	check a box on line	e 13, 16a, 16b, or	17a, and line 15 is	10% or			
	more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the									
	organization meets the "facts-and-cir	cumstances" test	The organization	qualifies as a publi	cly supported orga	anization	▶□			
18	Private foundation. If the organization	on did not check a	box on line 13, 16	a, 16b, 17a, or 17	b, check this box a	and see instruction	is D			
						dulo A /Form 000				

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support	, , , , , , , , , , , , , , , , , , ,			· · · · · · ·		
Calendar year (or fiscal year beginning in) ▶	(a) 2008	_(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and					1	
membership fees received (Do not						
include any "unusual grants ")						1
2 Gross receipts from admissions,						
merchandise sold or services per-						
formed, or facilities furnished in any activity that is related to the						
organization's tax-exempt purpose						
3 Gross receipts from activities that				1		
are not an unrelated trade or bus-				1	İ	
iness under section 513						
4 Tax revenues levied for the organ-						
ization's benefit and either paid to						
or expended on its behalf						
5 The value of services or facilities			 	 		
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5		 	1			
7a Amounts included on lines 1, 2, and			 			
3 received from disqualified persons			1			
b Amounts included on lines 2 and 3 received				<u> </u>		1
from other than disqualified persons that						
exceed the greater of \$5,000 or 1% of the						
amount on line 13 for the year					 	
c Add lines 7a and 7b				-		
8 Public support (Subtract line 7c from line 6) Section B. Total Support			I		1	
· · · · · · · · · · · · · · · · ·	<u></u>	4. 2000	(.) 0010	4,0,0044	1 (10000	(n = 1)
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6		 	ļ		-	
10a Gross income from interest, dividends, payments received on						
securities loans, rents, royalties						
and income from similar sources	.,.		<u> </u>	<u> </u>		
b Unrelated business taxable income						
(less section 511 taxes) from businesses						
acquired after June 30, 1975						
c Add lines 10a and 10b				<u> </u>		
11 Net income from unrelated business activities not included in line 10b.		1				1
whether or not the business is		1				
regularly carried on		ļ.		ļ		
12 Other income Do not include gain		1		1		
or loss from the sale of capital assets (Explain in Part IV)		ļ				
13 Total support (Add lines 9, 10c, 11, and 12)						
14 First five years. If the Form 990 is for	the organization'	s first, second, thir	d, fourth, or fifth t	ax year as a section	on 501(c)(3) organiz	ation,
check this box and stop here						▶□
Section C. Computation of Publi	c Support Pe	rcentage				
15 Public support percentage for 2012 (lii	ne 8, column (f) d	livided by line 13, o	column (f))		15	9/
16 Public support percentage from 2011	Schedule A, Part	III, line 15			16	9/
Section D. Computation of Inves						
17 Investment income percentage for 20	12 (line 10c, colur	mn (f) divided by lii	ne 13, column (f))		17	9/
18 Investment income percentage from 2			.,,		18	9
19a 33 1/3% support tests - 2012. If the			on line 14, and line	e 15 is more than	·	
more than 33 1/3%, check this box an						▶ []
b 33 1/3% support tests - 2011. If the	•	-	•			and
line 18 is not more than 33 1/3%, chec					•	
20 Private foundation. If the organization					•	
EU TIVALE IOUTUALION IN LITE OLYANIZALIO	. GIG HOL CHECK A	DON OUT HIS 14, 18	a, or rob, check t	INS DOX ALIO SEE III	31100110118	

232023 12-04-12

Schedule A (Form 990 or 990-EZ) 2012

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990. ➤ See separate instructions.

Open to Public Inspection

Name of the organization CF

CHAMPLAIN VALLEY OFFICE OF ECONOMIC

Employer identification number

	OPPORTUNITY, INC		03-0216837
Pa	rt I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds or A	Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, lin	ne 6	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advised fur	nds
·	are the organization's property, subject to the organization's	-	Yes No
6	Did the organization inform all grantees, donors, and donor a	· ·	
Ü	for charitable purposes and not for the benefit of the donor of		•
	impermissible private benefit?	or donor advisor, or for any other purpose come	
Pai		generation answered "Ves" to Form 000. Boot IV	Yes No
		-	, inte /
1	Purpose(s) of conservation easements held by the organizat	` ' 1	
	Preservation of land for public use (e.g., recreation or e	·	
	Protection of natural habitat	Preservation of a certified h	istoric structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quali	ified conservation contribution in the form of a c	onservation easement on the last
	day of the tax year		
			Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic str	ructure included in (a)	2c
d	Number of conservation easements included in (c) acquired	after 8/17/06, and not on a historic structure	
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, re	eleased, extinguished, or terminated by the orga	nization during the tax
	year >		
4	Number of states where property subject to conservation ea	asement is located >	
5	Does the organization have a written policy regarding the pe	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements in	it holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	, and enforcing conservation easements during	the year >
7	Amount of expenses incurred in monitoring, inspecting, and	enforcing conservation easements during the ye	ear > \$
8	Does each conservation easement reported on line 2(d) above	ve satisfy the requirements of section 170(h)(4)(l	B)(ı)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIII, describe how the organization reports conservati	tion easements in its revenue and expense state	ment, and balance sheet, and
	include, if applicable, the text of the footnote to the organiza	ation's financial statements that describes the or	ganization's accounting for
	conservation easements		
Pai	rt III Organizations Maintaining Collections o	of Art, Historical Treasures, or Other	Similar Assets.
	Complete if the organization answered "Yes" to Form	n 990, Part IV, line 8	
	If the organization elected, as permitted under SFAS 116 (AS	SC 958), not to report in its revenue statement a	and balance sheet works of art.
	historical treasures, or other similar assets held for public ext		
	the text of the footnote to its financial statements that descr		
ь	If the organization elected, as permitted under SFAS 116 (AS		balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, e		
	relating to these items		and the same of th
	(i) Revenues included in Form 990, Part VIII, line 1		▶ \$
	(ii) Assets included in Form 990, Part X		► \$ ► \$
2	If the organization received or held works of art, historical tre	easures or other similar assets for financial dain	
~	the following amounts required to be reported under SFAS 1		Pioride
_	Revenues included in Form 990, Part VIII, line 1	TTO PAGE 350) Telating to these items.	~ ¢
a			► \$ ► \$
b	Assets included in Form 990, Part X		• •

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 232051 12-10-12

Schedule D (Form 990) 2012

. . . . CHAMPLAIN VALLEY OFFICE OF ECONOMIC

Sche		IITY, INC						-0216837	
Pa	t III Organizations Maintaining Co	ollections of Ar	t, Hist	torical Tr	reasures,	or Other	Similar A	ssets(continu	ed)
3	Using the organization's acquisition, accession	n, and other records	s, checl	k any of the	following th	at are a sigr	nificant use o	of its collection i	tems
	(check all that apply)								
а	Public exhibition	d		Loan or exc	change progr	rams			
b	Scholarly research	е		Other					
С	Preservation for future generations								
4	Provide a description of the organization's col	lections and explain	how th	ney further t	the organizat	ion's exemp	ot purpose ir	n Part XIII	
5	During the year, did the organization solicit or	receive donations o	f art, hi	storical trea	asures, or oth	ner sımılar a	ssets		
	to be sold to raise funds rather than to be mai							Yes	☐ No
Pa	t IV Escrow and Custodial Arrang reported an amount on Form 990, Part		te if the	organizatio	on answered	"Yes" to Fo	orm 990, Par	t IV, line 9, or	
1a	Is the organization an agent, trustee, custodia	ın or other intermedi	arv for	contribution	ns or other a	ssets not in	cluded		
	on Form 990, Part X?		<i>,</i>				0.000	Yes	☐ No
b	If "Yes," explain the arrangement in Part XIII a	nd complete the foll	owina t	able					
-		,	·······g ·					Amount	
С	Beginning balance						1c	741106111	
d	Additions during the year						1d		
e	Distributions during the year						1e		
f	Ending balance						1f		
2a	Did the organization include an amount on Fo	rm 990. Part X. line 2	21?					Yes	□ No
	If "Yes," explain the arrangement in Part XIII			n has been	provided in	Part XIII			
Pai							· · · · · · · · · · · · · · · · · · ·	· · ·	
	-	(a) Current year		rior year	(c) Two year) Three years	back (e) Four ye	ears back
1a	Beginning of year balance							1.	
b	Contributions								
С	Net investment earnings, gains, and losses								
d	Grants or scholarships								
е	Other expenditures for facilities								
	and programs								
f	Administrative expenses								
g	End of year balance								
2	Provide the estimated percentage of the curre	ent year end balance	(line 1	g, column (a	a)) held as				
а	Board designated or quasi-endowment > _		%						
b	Permanent endowment >	%							
С	Temporarily restricted endowment ▶	%							
	The percentages in lines 2a, 2b, and 2c should	d equal 100%							
За	Are there endowment funds not in the posses	sion of the organizat	tion tha	it are held a	ınd admınıste	ered for the	organization	n	
	by							Υ.	es No
	(i) unrelated organizations							3a(i)	
	(ii) related organizations							3a(ii)	
b	If "Yes" to 3a(II), are the related organizations	listed as required on	Sched	lule R?				3b	
4	Describe in Part XIII the intended uses of the o								
Par	t VI Land, Buildings, and Equipme	ent. See Form 990,	Part X,	line 10		r			
	Description of property	(a) Cost or oth			or other	, , ,	umulated	(d) Book v	alue
		basis (investm		basis	(other)	depre	ciation		
1a	Land	30,0							<u>,000.</u>
b	Buildings	609,7	22.			19	<u>5,020</u> .	414	<u>,702.</u>
С	Leasehold improvements							ļ	
	Equipment	913,0	28.			6.7	<u>77,942.</u>	235	<u>,086.</u>
_	Other		i						
<u>Total</u>	. Add lines 1a through 1e (Column (d) must eq	ual Form 990, Part X	, colur	nn (B), line 1	10(c))			679	<u>,788.</u>

Schedule D (Form 990) 2012

CHAMPLAIN VALLEY OFFICE OF ECONOMIC

Part VII Investments - Other Securities. See	Form 990 Part X line		<u> </u>
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation. Cost	or end-of-year market value
(1) Financial derivatives			<u> </u>
(2) Closely-held equity interests			
(3) Other	-		
(A)			
(B)			
(C)			
(D)	= ·:•=•		
(E)			
(F)			
(G)			
(H)			
(1)			
Total (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related. See	e Form 990, Part X, line		
(a) Description of investment type	(b) Book value	(c) Method of valuation Cost	or end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			Obv.
(8)			
(9)			
(10)			
Total (Col. (b) must equal Form 990, Part X, col. (B) line 13)			
Part IX Other Assets. See Form 990, Part X, line 1		***************************************	
	escription		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)		·	
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. See Form 990, Part X, Irr	10)		
(-) December of liability	16 23	(b) Book value	
(1) Federal income taxes		(5) 2551 14.55	
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(r) (8)			
(9)			
(10)	-		
(11)			
Total. (Column (b) must equal Form 990, Part X, col (B) line	25)		
2. FIN 48 (ASC 740) Footnote In Part XIII, provide the text		organization's financial statements th	nat reports the organization's
liability for uncertain tax positions under FIN 48 (ASC 74			
			LA.

Schedule D (Form 990) 2012

232053 12-10-12

CHAMPLAIN VALLEY OFFICE OF ECONOMIC OPPORTUNITY, INC 03-0216837 Page 4 Schedule D (Form 990) 2012 Reconciliation of Revenue per Audited Financial Statements With Revenue per Return 18,088,035. Total revenue, gains, and other support per audited financial statements Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains on investments 2<u>a</u> 4,704,550 Donated services and use of facilities 2b c Recoveries of prior year grants 2c Other (Describe in Part XIII) 2d 4,704,550. Add lines 2a through 2d 2e Subtract line 2e from line 1 3 13,383,485. Amounts included on Form 990, Part VIII, line 12, but not on line 1 a Investment expenses not included on Form 990, Part VIII, line 7b 4a b Other (Describe in Part XIII) 4b 0. Add lines 4a and 4b 4c Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) 5 383 485. Part XII | Reconciliation of Expenses per Audited Financial Statements With Expenses per Return 17,616,797. Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25 4,704,550 Donated services and use of facilities 2a Prior year adjustments 2b Other losses 2c С Other (Describe in Part XIII.) 2d Add lines 2a through 2d ,704,550. 2e Subtract line 2e from line 1 3 Amounts included on Form 990, Part IX, line 25, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIII) c Add lines 4a and 4b Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) 5 Part XIII Supplemental Information Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information PART X, LINE 2: THE ORGANIZATION HAS ANALYZED THE ORGANIZATIONS TAX POSITION TAKEN ON ITS INCOME TAX RETURNS, AND HAS CONCLUDED THAT NO ADDITIONAL PROVISION FOR INCOME TAXES IS NECESSARY IN THE ORGANIZATIONS

Schedule D (Form 990) 2012

FINANCIAL STATEMENTS.

SCHEDULE G

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,

OMB No 1545-0047

Open To Public Inspection

or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions. Name of the organization CHAMPLAIN VALLEY OFFICE OF ECONOMIC

Employer identification number

OPPORTU	NITY, INC				03-0216	837
	· Complete if the organization answer	ered "Y	es" to	Form 990, Part IV, I		
Indicate whether the organization rais	e Solicitar f Solicitar g Special or oral agreement with any individual art VII) or entity in connection with providuals or entities (fundraisers) purs	tion of tion of fundra (includerofess	non-g gover using d ding of ional f	overnment grants nment grants events fficers, directors, true fundraising services?	stees or Yes	
(i) Name and address of individual or entity (fundraiser)	(iı) Actıvıty	(III) fundr have con or con contribu	ustody trol of	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No		575	
			_			
						_
						·
otal						
List all states in which the organization or licensing	n is registered or licensed to solicit	contrib	utions	s or has been notified	d it is exempt from re	egistration
				•	- -	
			-			

Schedule G (Form 990 or 990-EZ) 2012

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

CHAMPLAIN VALLEY OFFICE OF ECONOMIC Schedule G (Form 990 or 990 FZ) 2012 OPPORTINITY INC

	art	Fundraising Events. Complete if to of fundraising event contributions and g	the organization answered		t IV, line 18, or reported	
			(a) Event #1 ST. PATRICKS DAY FUNDRAI	(b) Event #2	(c) Other events NONE	(d) Total events (add col. (a) through
ě			(event type)	(event type)	(total number)	col (c))
Revenue	1	Gross receipts	43,006.			43,006.
	2	Less Contributions				
	3	Gross income (line 1 minus line 2)	43,006.			43,006.
	4	Cash prizes				
es	5	Noncash prizes				-
xpens	6	Rent/facility costs				
Direct Expenses	7	Food and beverages				
Ļ	8	Entertainment				
	9	Other direct expenses	9,845.			9,845.
	10	' '	• • • • • • • • • • • • • • • • • • • •		>	(9,845)
Ds	11 art I			000 Dort IV Imp 10 ar		33,161.
	41 6 1	\$15,000 on Form 990-EZ, line 6a	answered tes to roini	990, Fart IV, line 19, 01	reported more than	
		,,	4.) D	(b) Pull tabs/instant		(d) Total gaming (add
Revenue	ĺ		(a) Bingo	bingo/progressive bingo	(c) Other gaming	col (a) through col (c))
Reve						
	1	Gross revenue				ļ
ses	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes %	Yes % No	Yes % No	
	7	Direct expense summary Add lines 2 throug	gh 5 in column (d)		•	(
	8	Net gaming income summary Combine line	1, column d, and line 7	· · · · · · · · · · · · · · · · · · ·		
9	Ent	ter the state(s) in which the organization opera	ates naming activities			
-		the organization licensed to operate gaming a	_			Yes No
		No," explain				
10a		ere any of the organization's gaming licenses i	revoked, suspended or te	rminated during the tax	year?	Yes No
b	" If	Yes," explain				
2000		1.07.12			Sahadala O.E.	
2320	U2 U	1-07-13			Schedule G (FO	rm 990 or 990-EZ) 2012

CHAMPLAIN VALLEY OFFICE OF ECONOMIC Schedule G (Form 990 or 990-EZ) 2012 OPPORTUNITY, Does the organization operate gaming activities with nonmembers? 12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? 13 Indicate the percentage of gaming activity operated in a The organization's facility **b** An outside facility 13b 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records Address > Yes No 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party > \$ c If "Yes," enter name and address of the third party Name > Address > Gaming manager information Name > Gaming manager compensation ▶ \$ _____ Description of services provided > Director/officer Employee Independent contractor 17 Mandatory distributions a Is the organization required under state law to make charitable distributions from the gaming proceeds to Yes No retain the state gaming license? b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year > \$ Part IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions)

Schedule G (Form 990 or 990-EZ) 2012

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

OMB No 1545-0047

Open to Public

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990.

% × Employer identification number 03-0216837 Inspection ☐ Yes 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection ECONOMIC OFFICE OF General Information on Grants and Assistance CHAMPLAIN VALLEY OPPORTUNITY, INC criteria used to award the grants or assistance? Name of the organization Partl

	/, line 21, for any		(h) Purpose of grant or assistance	
	Yes" to Form 990, Part IN		(g) Description of non-cash assistance	
	anization answered "\		(f) Method of valuation (book, FMV, appraisal, other)	
d States	complete if the orga	ded	(d) Amount of (e) Amount of cash grant non-cash assistance	
tunds in the Unite	e United States. (ional space is need	(d) Amount of cash grant	
toring the use of grant	d Organizations in th	be duplicated if addit	(c) IRC section if applicable	
ocedures for moni	Governments an	\$5,000 Part II can	(b) EIN	
Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States	Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any	recipient that received more than \$5,000. Part II can be duplicated if additional space is needed	1 (a) Name and address of organization or government	מסת הניי בם ניס
7 7	Part		1	

1 (a) Name and address of organization (b) EIN (c) IRC section (d) Amount of ((b) EIN	(c) IRC section	(d) Amount of	(e) Amount of	(f) Method of	(a) Description of	(h) Purpose of grant
or government		if applicable	cash grant	non-cash assistance	valuation (book, FMV, appraisal, other)	non-cash assistance	or assistance
SAFE HARBOR							
617 RIVERSIDE AVE							
BURLINGTON, VT 05401	23-7182584		4,490.	0.			COMMUNITY HOUSING GRANT
							THROUGH GRANT VOLUNTEER
CENTRAL VERMONT COMMUNITY ACTION							INCOME TAX ASSISTANCE
COUNCIL - 195 US RTE 302 - BERLIN							PROG. AND WARMTH
- BARRE, VT 05641	03-0216254		13,671.	0			DISTRIBUTION
COMMITTEE ON TEMPORARY SHELTER							
PO BOX 1616						<u> </u>	SUPPORTIVE HOUSING
BURLINGTON, VT 05402	03-0285606		179,941.	0.			PROGRAMS
FRANKLIN COUNTY SHERIFF'S DEPT.							RURAL DOMESTIC
PO BOX 367							VIOLENCE/CHILD
ST ALBANS VT 05478	03-0296061		47,171.	0.			VICTIMIZATION
NORTHEAST KINGDOM COMMUNITY ACTION						- 	PROGRAMS VOLUNTEER INCOME
PO BOX 346						•	IAX ASSISTANCE PROGRAM &
NEWPORT VT 05855	03-0276709		14,595.	0.			WARMTH DISTRIBUTION
NOKINWEST UNIT FOR SPECIAL							
INVESTIGATION - 5 LEMNAH DR - ST.							RURAL DOMESTIC
ALBANS, VT 05478	03-0344552		6,566.	0			VIOLENCE/CHILD

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2012)

ECONOMIC	
OF	
OFFICE	
VALLEY	Y, INC
HAMPLAIN	OPPORTUNITY

Schedule I (Form 990) OPPORTUNITY, INC Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II)	TY, INC Assistance to Go	vernments and Organ	nizations in the Ur	nited States (Sche	dule I (Form 990), Pa		03-0216837 Page 1
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HOPE PO BOX 165 MIDDLEBURY, VT 05753	23-7393720		1,105.	0.			
SPECTRUM YOUTH AND FAMILY SERVICES 31 ELMWOOD AVE BURLINGTON, VT 05401	03-0253232		33,096.	0			VIOLENCE/CHILD VICTIMIZATION
VERMONT CARES PO BOX 5248 BURLINGTON, VT 05402	03-0307864		27,282.	0			SUPPORTIVE HOUSING PROGRAM
WOMEN HELPING BATTERED WOMEN PO BOX 1535 BURLINGTON, VT 05402	03-0283657		47,466.	0		:	SUPPORTIVE HOUSING PROGRAMS
SOUTH EASTERN VERMONT COMMUNITY 91 BUCK DRIVE WESTMINSTER, VT 05158	03-0216740		20,172.	0			
SAMARITAN HOUSE 30 KINGMAN STREET ST. ALBANS, VT 05478	03-0330331		17,120.	0.			
BROC 60 CENTER ST RUTLAND, VT 05401	03-0216505		8 890.	0			
JOHN GRAHAM SHELTER 69 MAIN STREET VERGENNES, VT 05491	03-0275219		12,750.	0			
							Schedule I (Form 990)

03-0216837

Page 2

Schedule I (Form 990) (2012) OPPORTUNITY, INC

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22

Part III can be duplicated if additional space is needed					
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
CRISIS FUEL/UTILITIES/FURNACE ASSISTANCE TO LOW INCOME PEOPLE	8661	1,564,121,	0		
EMERGENCY, POOD SHELVES	15789	132,847.	2,433,958,	958, COMMODITY RATE, OTHER	GROCERIES, PROFESSIONAL
PRE SCHOOL AND EARLY HEAD START PROGRAMS	422	163,648.	2,041,375,OTHER	OTHER, APPRAISAL	PROFESSIONAL VOLUNTEER TIME, CLASSROOMS
HOUSING - SECURITY DEPOSITS, BACK RENT, MORTGAGE ARREARAGES	2940	643,867.	28,500.DTHER	ОТНЕR	SHELTER, PROFESSTIONAL VOLUNTEER TIME
WEATHERIZATION OF LOW-INCOME HOMES	218	845,046,	0		
Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information	de the information	required in Part I, I	ine 2, Part III, colum	n (b), and any other additional in	ormation
SCHEDULE I, PART I, LINE 2: FOR GRANT	- 1	S AWARDED	FUNDS AWARDED TO ORGANIZATIONS,	ATIONS, AN	
AGREEMENT WHICH DETAILS THE GRANT REQUIREMENTS	REQUIREM	IS	SIGNED. CVOE	CVOEO MONITORS	
THE USE OF GRANT FUNDS BY EACH ORGANIZATIONAL RECIPIENT.	ANIZATIO	NAL RECIPI	ENT.		
FOR ASSISTANCE TO INDIVIDUALS, AN	AN INTAKE FO	FORM IS COMPLETED	BY	CVOEO STAFF	
TO DETERMINE ELIGIBILITY. DISBURSEMENTS	MENTS ARE	E PAID DIRECTLY	οŢ	THE VENDOR,	
NOT THE INDIVIDUAL.					

OF ECONOMIC	
OFFICE	
CHAMPLAIN VALLEY	OPPORTUNITY, INC

Part III Continuation of Grants and Other Assistance to Individuals in the United States (Schedule I (Form 990), Part III	uals in the Unite	ed States (Scheduk	e I (Form 990), Part III		U3-UZIO83/ Page 2
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
STIPEND TO COMMUNITY KITCHEN STUDENTS	33.	11,419.	0		
CREDIT REPORT PULLS	229.		0		
IDA MATCHING GRANTS	16,	29 011.	• •	TSOO	BUS PASSES
EMPLOYMENT ASSISTANCE	721.	14.483.	0	LSOO	MATERIALS AND LABOR TO WEATHERIZE HOMES
VOICES AGAINST VIOLENCE GENERAL ASSISTANCE	473.	68 923	113 376.OTHER	THER	VOLUNTEER TIME
VOLUNTEER INCOME TAX ASSISTANCE	2 778	C	86 701	ОТНЕВ	PROFESSIONAL VOLUNTEER TIME,
MISCELLANEOUS	1	1 410	•		
		7			
	,				
					Schedule I (Form 990)

SCHEDULE L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions With Interested Persons

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open To Public Inspection

Name of the organization CHAMPL. OPPORT				VALLEY	OFF	ICE	OF E	CONOM	IC			ployer identification number = 0216837					
Part I	Excess Bene				01(c)(3	3) and	section 50	1(c)(4) org	anız	ations only)	1.03	02	100	<u> </u>			
	Complete if the c	organization	ansv	vered "Yes" on	Form !	990, Pa	art IV, line	25a or 25t	o, or	Form 990-EZ, P	art V,	line 40)b				
1 (a) Nam	e of disqualified p	person	(b) F	Relationship bet		•	lified	10	:) De	escription of tran	sactio	n		(d)	Corre	cted?	
(=/				person and o	rganız	ation								Y	es	No	
				.													
							 -							+			
										4				_			
	•														-		
				-													
2 Enter th	ne amount of tax i	ncurred by t	the o	rganization mar	agers	or disc	qualified p	ersons du	ring	the year under							
section	4958											▶ \$					
3 Enter th	ne amount of tax,	ıf any, on lın	ie 2, a	above, reimburs	ed by	the or	ganızatıon					▶ \$			~		
Part II	Loans to and	/or From	Int	erested Per	sons	i_											
· art ii	Complete if the c						' Part V lu	10 382 or 1	orm	000 Part IV lin	0.26	or if th	o orac	nizot.	on		
	reported an amo	=					., 1 (2.11), 111	10 002 01 1	0111	1 3 3 0, 1 2 1 1 1 7, 111	20,	OI II U	ie orga	JIIZan	OII		
	Name of	(b) Relation with	ship	(c) Purpose	(d) La	an to or	(e) Or	iginal	(f) Balance due	(9)'''		(h) Approve by board o		, ,,, ,,	ritten	
ınteres	sted person	organizati	ion	of loan		n the zation?	principal	āmount	``	,	default?		comm	mmittee? a		greement?	
		ļ. 			То	From					Yes	No	Yes	No	Yes	No	
		 										-			-	<u> </u>	
					<u> </u>		<u> </u>					<u> </u>				 	
		ļ. <u></u>														 	
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						ļ. <u> </u>											
	 	<u> </u>				<u> </u>]									<u> </u>	
Total Part III	Grants or As	sistance	Rer	efiting Inter	este	d Per	rsons	> \$					<u> </u>				
	Complete if the c			•				9 7									
	me of interested p	-		(b) Relationship				mount of		(d) Type	of		(e	Purp	ose of		
ν-,	•		'	interested pers	on an			stance		assistan				assista			
	-			the organiza	ation												
			_				ļ										
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Schedule L (Form 990 or 990-EZ) 2012

CHAMPLAIN VALLEY OFFICE OF ECONOMIC

INC

Schedule L (Form 990 or 990-EZ) 2012 OPPORTUNITY,

Business Transactions Involving Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c (e) Sharing of (a) Name of interested person (b) Relationship between interested (c) Amount of (d) Description of organization's person and the organization transaction transaction revenues? Yes Νo V. SMITH, ED KING STREET CDIRECTOR 18,031. PMTS OF H/S Х Part V Supplemental Information Complete this part to provide additional information for responses to questions on Schedule L (see instructions) SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS: (A) NAME OF PERSON: V. SMITH, ED KING STREET CTR. (D) DESCRIPTION OF TRANSACTION: PMTS OF H/S TUITION

03-0216837 Page 2

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Open to Public

Department of the Treasury Internal Revenue Service Name of the organization

Attach to Form 990. CHAMPLAIN VALLEY OFFICE OF ECONOMIC OPPORTUNITY, INC

Inspection **Employer identification number**

Schedule M (Form 990) (2012)

03-0216837 Part I Types of Property (a) (b) (d) (c) Check if Number of Noncash contribution Method of determining applicable contributions or amounts reported on noncash contribution amounts items contributed Form 990, Part VIII, line 10 Art · Works of art 1 2 Art · Historical treasures 3 Art - Fractional interests Books and publications 4 Clothing and household goods 5 6 Cars and other vehicles 7 Boats and planes 8 Intellectual property Securities - Publicly traded q Securities - Closely held stock 10 Securities · Partnership, LLC, or 11 trust interests 12 Securities - Miscellaneous 13 Qualified conservation contribution -Historic structures Qualified conservation contribution - Other 14 Real estate - Residential 15 16 Real estate - Commercial 17 Real estate - Other Collectibles 18 Х 1,346,143 2,234,598. USDA APPROVED RATE 19 Food inventory 20 Drugs and medical supplies 21 Taxidermy 22 Historical artifacts 23 Scientific specimens Archeological artifacts 24 25 Other -Other 26 27 Other Other 28 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement 29 Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? Х 30a b If "Yes," describe the arrangement in Part II. Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? X 31 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash X contributions? 32a b If "Yes," describe in Part II 33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II

LHA

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

CHAMPLAIN VALLEY OFFICE OF ECONOMIC Schedule M (Form 990) (2012) OPPORTUNITY INC 03-0216837 Page 2 Part II Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both Also complete this part for any additional information.

Schedule M (Form 990) (2012)

232142 12-20-12

SCHEDULE O

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

CHAMPLAIN VALLEY OFFICE OF ECONOMIC OPPORTUNITY. INC

Employer identification number 03-0216837

OIT ON TON TITLE THE
FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
WORK WITH LOW INCOME PEOPLE TO ACHIEVE ECONOMIC INDEPENDENCE.
FORM 990, PART VI, SECTION B, LINE 11: FORM 990 IS REVIEWED AND APPROVED
PRIOR TO FILING BY THE FINANCE COMMITTEE ON BEHALF OF THE BOARD OF
DIRECTORS. A COPY OF FORM 990 WILL BE DISTRIBUTED TO ALL OTHER BOARD
MEMBERS SUBSEQUENT TO FILING.
FORM 990, PART VI, SECTION B, LINE 12C: A CONFLICT OF INTEREST POLICY WAS
APPROVED BY THE BOARD OF DIRECTORS ON OCTOBER 30, 2009. ON AN ANNUAL
BASIS, THE BOARD WILL REVIEW THIS POLICY REQUESTING ALL BOARD MEMBERS TO
DISCLOSE ANY CONFLICTS OF INTEREST.
FORM 990, PART VI, SECTION B, LINE 15: THE PROCESS FOR DETERMINING
COMPENSATION FOR CVOEO'S EXECUTIVE DIRECTOR, OFFICERS AND KEY EMPLOYEES IS
DETERMINED THROUGH A THOUGHTFUL AND DILIGENT REVIEW OF FUNDING SOURCES IN
CONJUNCTION WITH A COMPARISON OF MARKET VALUE FOR SIMILAR NON-PROFIT
POSITIONS.
FORM 990, PART VI, SECTION C, LINE 19: GOVERNING DOCUMENTS, THE CONFLICT
OF INTEREST POLICY AND FINANCIAL STATEMENTS ARE AVAILABLE UPON REQUEST.
THE ORGANIZATION'S POLICY TOWARDS OVERSIGHT AND SELECTION OF THE AUDIT
HAS NOT CHANGED FROM PREVIOUS YEARS.

Schedule O (Form 990 or 990-EZ) (2012)

Page 2 Name of the organization CHAMPLAIN VALLEY OFFICE OF ECONOMIC **Employer identification number** OPPORTUNITY, INC 03-0216837 SUPPORT AND/OR JOB TRAINING REFERRALS AND STIPENDS.650 INDIVIDUALS PARTICIPATED IN THE GROWING MONEY PROGRAM. 16 INDIVIDUALS RECEIVED MATCHING FUNDS THROUGH THE INDIVIDUAL DEVELOPMENT ACCOUNT PROGRAM AND 63 INDIVIDUALS RECEIVED ASSISTANCE IN ACCESSING FUNDING FOR SELF-EMPLOYMENT. THE VOICES AGAINST VIOLENCE PROGRAM RECEIVED 1,694 CRISIS AND REFERRAL CALLS; PROVIDED SUPPORT AND ADVOCACY TO 473 INDIVIDUALS; PROVIDED SAFETY AND SUPPORT IN LAURIE'S HOUSE TO 39 WOMEN AND 29 CHILDREN. VERMONT TENANTS INC. (VTI) PROVIDED FREE DIRECT SERVICE TO TENANTS INCLUDING ADVICE ADVOCACY AND REFERRALS. VTI ALSO CONDUCTED WORKSHOPS FOR VARIOUS GROUPS ON RESIDENTIAL RENTAL HOUSING LAWS, CODES, AND MORE. VTI SERVICED OVER 1,530 HOUSEHOLDS IN FY13. THE MOBILE HOME PROGRAM (MHP) IMPROVED THE LIVING SITUATION OF MOBILE HOME PARK RESIDENTS BY HELPING TO CREATE COMMUNITY ASSOCIATIONS AND PROMOTING LEADERSHIP, PROGRAM DEVELOPMENT, AND ASSISTED RESIDENTS ON PARK SALES, CLOSURES, RENT INCREASES AS WELL AS INFRASTRUCTURE AND HEALTH AND SAFETY ISSUES. THE MHP CONTINUED THEIR DISASTER RELIEF WORK AS HUNDREDS OF MOBILE HOMES WERE DESTROYED BY TROPICAL STORM IRENE. THE FAIR HOUSING PROJECT(FHP) PROVIDED ADVOCACY, REFERRALS, EDUCATION AND OUTREACH, AND INFORMATION REGARDING HOUSING DISCRIMINATION ISSUES. FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES DESCRIPTION VARIOUS OTHER PROGRAMS PROVIDING ASSISTANCE TO QUALIFIED INDIVIDUALS WITH HOUSING, PROBLEMS WITH DOMESTIC VIOLENCE, MICRO-BUSINESS DEVELOPMENT PROGRAMS, FOOD ASSISTANCE, ETC.

Schedule O (Form 990 or 990-EZ) (2012)

Name of the organization	CHAMPLAIN VALLEY OPPORTUNITY, INC	OFFICE	OF	ECONOMIC	Employer identification number 03-0216837
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Form 8868 (Rev. 1-2013)					Page 2 ► X
If you are filing for an Additional (Not Automatic) 3-Month				0000	
Note. Only complete Part II if you have already been granted If you are filing for an Automatic 3-Month Extension, com		_	iea Form	8808	
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return See PO BOX 1603, 233 S. CRAMPT Instructions City, town or post office, state, and ZIP code For					
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BORDINGTON, VI 03402 1003	<u>, </u>				
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Form 990 or Form 990-EZ	01				
Form 990-BL	02	Form 1041-A			08
Form 4720 (individual)	03	Form 4720			09
Form 990-PF	04	Form 5227			10
Form 990-T (sec 401(a) or 408(a) trust)	05	Form 6069		•	11
Form 990-T (trust other than above)			12		
STOP! Do not complete Part II if you were not already gran	nted an autor	natic 3-month extension on a prev	iously file	d Form 8868.	
MICHAEL GAUTH	HIER				
 The books are in the care of ➤ <u>255 SOUTH CHA</u> 	MPLAIN	ST - BURLINGTON,	VT 05	402-160	3
Telephone No ▶ (802) 862-2771	_	FAX No ▶			
 If the organization does not have an office or place of business. 	ness in the Ui	nited States, check this box			▶ □
 If this is for a Group Return, enter the organization's four d 	igit Group Ex	emption Number (GEN) I	f this is fo	r the whole gro	up, check this
box ▶ If it is for part of the group, check this box ▶	and atta	ach a list with the names and EINs of	all memb	ers the extensi	on is for
4 I request an additional 3-month extension of time until	AUGUS	T 15, 2014			
5 For calendar year, or other tax year beginning	OCT 1	, 2012 , and endin	g SEP	30, 20	13
6 If the tax year entered in line 5 is for less than 12 month	is, check reas	on Initial return	Final r	eturn	
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7 State in detail why you need the extension					
FURTHER TIME IS NEEDED IN OF	RDER TO	PREPARE A COMPLET	E AND	ACCURA'	re
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b If this application is for Form 990-PF, 990-T, 4720, or 60			İ		
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previously with Form 8868			8b	\$	0.
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Under penalties of perjury, I declare that I have examined this form, in it is true, correct, and complete, and that I am authorized to prepare the	nis form	panying schedules and statements, and to	ט מופ טפטנ ס	i niy knowleage	מווט טפוופו,
		TIVE DIRECTOR	Date	_	
Signature Title	PUPCO	TIAE DIVECTOR	Date		

Form 8868 (Rev 1-2013)

Form 8868 (Rev. 1-2013)					Page 2
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ou are filing for an Automatic 3-Month Extension, co	mplete only P	art I (on page 1).			
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Type or Name of exempt organization or other filer, see			Employe	r ıdentifi	ication number (EIN) or
print CHAMPLAIN VALLEY OFFICE C	F ECONO	MIC	Ĭ		
file by the OPPORTUNITY, INC			ļ		0216837
Number, street, and room or suite no. If a P.O. beining your leturn see PO BOX 1603, 255 S. CHAME			Social se	curity n	umber (SSN)
nstructions City, town or post office, state, and ZIP code. Fe			<u> </u>		
BURLINGTON, VT 05402-160	-				
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Application	Return	Application			Return
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Form 990-BL	02	Form 1041-A			08
Form 4720 (individual)	03	Form 4720			09
Form 990-PF	04	Form 5227			10
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