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Form **990-EZ**

Department of the Treasury Internal Revenue Service

Short Form Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

► Do not enter social security numbers on this form as it may be made public.

► Information about Form 990-EZ and its instructions is at www.irs.gov/form990.

OMB No 1545-1150

2016

Open to Public Inspection

~	al Revenue Service	inspection
	For the 2016 calendar year, or tax year beginning , 2016, and ending	,
	ddress change	nployer identification number
∟ ∐N		2-3141277
	Montpelier VT 05602	lephone number
	nai return/ terminated –	02-225-3100
3 =		roup Exemption umber ►
G A	Accounting Method. X Cash Accrual Other (specify) ► H Check ► X	if the organization is not
∄i v	Vebsite: ► N/A required to a	attach Schedule B
	ax-exempt status (check only one) — 501(c)(3) X 501(c) (6) (insert no) 4947(a)(1) or 527 (Form 990, 9	990-EZ, or 990-PF)
KF	orm of organization Corporation Trust X Association Other	
L A	add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total issets (Part II, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ	
		<u>►\$ 166,644.</u>
Par	Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instruct Check if the organization used Schedule O to respond to any question in this Part I	tions for Part I)
	1 Contributions, gifts, grants, and similar amounts received	
	· · ·	
- 1	 2 Program service revenue including government fees and contracts 3 Membership dues and assessments 	2
1		3 166,644.
	4 investment income	4
	5 a Gross amount from sale of assets other than inventory ;5 a	
	b Less. cost or other basis and sales expenses	1
	c Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a) 6 Gaming and fundraising events	5 c
R	a Gross income from gaming (attach Schedule G if greater than \$15,000) 6a	,
E V	b Gross income from fundraising events (not including \$ of contributions	}
N	from fundraising events reported on line 1) (attach Schedule G if the sum	,
Ĕ	of such gross income and contributions exceeds \$15,000) c Less direct expenses from gaming and fundraising events 6 c	
	d Net income or (loss) from gaming and fundraising events (add lines 6a and	
	6b and subtract line 6c)	6 d
	7 a Gross sales of inventory, less returns and allowances. 7 a	
	b Less cost of goods sold 7b	
	c Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	_7c
	8 Other revenue (describe in Schedule O)	8
-	9 Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8. ▶	9 166,644.
- 1	10 Grants and similar amounts paid (list in Schedule O).	10 2,000.
_	11 Benefits paid to or for members VED	11
X	12 Salaries, other compensation, and employee senefits.	12
E	13 Professional fees and other payments to ndependent contractors	13 147,900.
5	14 Occupancy, rent, cutlinties y and maintenance \text{Q}	14
S [15 Printing, publications, postage, and shipping	15
1	16 Other expenses describe in Shedule O	16 21,733.
-	17 Total expenses. Add-lines 10 through 16	171,633.
A	18 Excess or (deficit) for the year (Subtract line 17 from line 9)	18 -4,989.
NSETT S	19 Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19 24,821.
, 'T 	20 Other changes in net assets or fund balances (explain in Schedule O)	20
3	21 Net assets or fund balances at end of year Combine lines 18 through 20	21 19,832.
BAA	For Paperwork Reduction Act Notice, see the separate instructions.	Form 990-EZ (2016)
4)		1
()	FOI Faperwork Reduction Act Notice, see the Separate Instructions.	Form 990-EZ

Kai	Balance Sheets (see the ins Check if the organization used Schi	structions for Part II) edule O to respond to any que	estion in this Part II			
	ones in the enganization seed on	, , , , , , , , , , , , , , , , , , , ,) Beginning of yea	r	(B) End of year
22	Cash, savings, and investments			24,821.	. 22	19,832.
23	Land and buildings		<u></u>		23	
24 25	Other assets (describe in Schedule O) Total assets		<u> </u>	24,821.	24	19,832.
26	Total liabilities (describe in Schedule O))	 	24,621.	26	19,832.
27	Net assets or fund balances (line 27 of		ne 21)	24,821.	27	19,832.
Pai	till Statement of Program Service Acc	omplishments (see the instruction	ons for Part III)	X		Expenses
What	Check if the organization used So s the organization's primary exempt purpose? Se		uestion in this Part III			uired for section 501 and 501(c)(4)
Desc	ribe the organization's program service a	accomplishments for each of it	s three largest program	services, as	òrgai	nizations; optional
mea	ribe the organization's program service a sured by expenses. In a clear and concis fited, and other relevant information for e	e manner, describe the servic each program title	es provided, the number	er of persons	tor o	thers)
28	Lobbying and regulatory					
	dues paying members.					
	(Grants \$) If the	nis amount includes foreign gr	ants check here	╼╼╼╼╒╒┪	28 a	
29	(Caranta y	ils arrount includes foreign gr	arts, check field		20 a	
		·				
		·				
20	(Grants \$) If t	nis amount includes foreign gr	rants, check here		29 a	
30						
		his amount includes foreign gr	rants, check here		30 a	
31	Other program services (describe in Sci				~-	
32	(Grants \$) If to Total program service expenses (add In	his amount includes foreign gr	rants, check here	<u> </u>	31 a	
	List of Officers, Directors, 1		vees (list each one eve	n if not compensated —		l ne instructions for Part IV)
	Check if the organization used So		-			
	(a) Name and title	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (if not paid, enter -0-)	(d) Health benefits contributions to emplo benefit plans, and defe compensation	yee erred	(e) Estimated amount of other compensation
Ray	Dube					· · · · · · · · · · · · · · · · · · ·
	easurer	1	. 0.		0.	0.
	chael Hammond		0.		0.	0
	na Aldrighetti		,		<u> </u>	0.
	retary	5	0.		0.	0.
						
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BAA		I CEAUS I ZL	12/22/10			Form 990-EZ (2016)

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Form 990-EZ (2016) Beverage Association of Vermont

	•			
For	rm 990-EZ (2016) Beverage Association of Vermont 22~314127	7	ı	Page :
	art V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V) Check if the organization used Schedule O to respond to any question in this Part V.			
33			Yes	No
_	If 'Yes,' provide a detailed description of each activity in Schedule O	33		X
34	4 Were any significant changes made to the organizing or governing documents? If 'Yes,' attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions).	24		7,
30	5a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities	34	<u> </u>	X
٠.	(such as those reported on lines 2, 6a, and 7a, among others)?	35 a	X	
	b If 'Yes,' to line 35a, has the organization filed a Form 990-T for the year? If 'No,' provide an explanation in Schedule O	35 b	X	+-
	c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If 'Yes,' complete Schedule C, Part III	35 c	Х	
	6 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If 'Yes,' complete applicable parts of Schedule N	36		х
37	7a Enter amount of political expenditures, direct or indirect, as described in the instructions 5,700.			
	b Did the organization file Form 1120-POL for this year?	37 b	<u> </u>	<u> </u>
38	8a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	20 -	 	
	b If 'Yes,' complete Schedule L, Part II and enter the total	38 a	<u> </u>	X
	amount involved 38 b N/A			
39	9 Section 501(c)(7) organizations Enter	Ì	Ì	ļ
	a Initiation fees and capital contributions included on line 9]		ì
	b Gross receipts, included on line 9, for public use of club facilities N/A		i	ŀ
40	0 a Section 501(c)(3) organizations Enter amount of tax imposed on the organization during the year under N/A			ł
	section 4911 N/A, section 4912 N/A, section 4955 N/A	ļ	1	ļ
	b Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been	ļ		
	reported on any of its prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	40 b		
	c Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958			
	d Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations Enter amount of tax on line 40c reimbursed by the organization			
	e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If 'Yes,' complete Form 8886-T.	40 e		X
41	1 List the states with which a copy of this return is filed None			
42	2a The organization's books are in care of ► Andrew W. MacLean Located at ► 45 Court Street Montpelier VT Telephone no ► 802-22	<u>25-3</u>	100	
		- r	Yes	No
	b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	42 b		X
	If 'Yes,' enter the name of the foreign country ▶			
			i	
	See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			لــــا
	c At any time during the calendar year, did the organization maintain an office outside the United States?	42 c		Х
	If 'Yes,' enter the name of the foreign country: ▶			
	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 — Check here and enter the amount of tax-exempt interest received or accrued during the tax year 4a Did the organization maintain any donor advised funds during the year? If 'Yes,' Form 990 must be completed instead		Yes	N/A N/A
7	of Form 990-EZ	44 a		<u> </u>
	b Did the organization operate one or more hospital facilities during the year? If 'Yes,' Form 990 must be completed			
	instead of Form 990-EZ c Did the organization receive any payments for indoor tanning services during the year?	44 b		X
			1	

 ${\bf d}$ If 'Yes' to line 44c, has the organization filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O

45 a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

44 d

45 a

Form 990-EZ (2016)	Reverage	Association	٥f	Vermont
-01111 330-EZ (2010)	Deverage	ASSOCIACION	ŌΤ	AGTMOHE

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						Yes	No
	the organization engage, directly or indirectly distributed in the complete states for public office? If 'Yes,' complete		n activities on behalf of	or in opposition to	. 46	X	NO
	Section 501(c)(3) organizations All section 501(c)(3) organization for lines 50 and 51.	s only	uestions 47-49b ar	nd 52, and complete	e the tab	-, 	<u>L</u>
	Check if the organization used Schedule	e O to respond to any o	uestion in this Part VI				П
						Yes	No
com	the organization engage in lobbying activit plete Schedule C, Part II				47		
	e organization a school as described in se		•	ule E	48	 	<u> </u>
	the organization make any transfers to an es,' was the related organization a section	•	related organization?		49 a		
50 Com	iplete this table for the organization's five I loyees) who each received more than \$10	nighest compensated e	mployees (other than of from the organization. I	ficers, directors, trustee: f there is none, enter 'No	s and key	<u> </u>	<u> </u>
<u> </u>	(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimate other cor		
		· · · · · · · · · · · · · · · · · · ·					
						-	
- Tota	Il number of other employees paid over \$1	00.000					
51 Com	nplete this table for the organization's five lipensation from the organization. If there is	highest compensated in	ndependent contractors	- who each received more	than \$100	0,000 of	f
	(a) Name and business address of each independent of		(b) Type	of service	(c) Com	pensation	
			ļ				
	I number of other independent contractors	•	•	•			
	the organization complete Schedule A? No pleted Schedule A	ote: All section 501(c)(3) organizations must att	ach a	► Ye	s [No
Under penaltie	es of perjury, I declare that I have examined this return, inclu- and complete Declaration of propager (other than office	uding accompanying schedules a	nd statements, and to the best of	my knowledge and belief, it is			
- Control	IN MANAGE	7	or many propared race any miles	2-21-17			
Sign Here	Stigrature of officer Anorth W MAULEA Type or print name and title	n AlenT		Date			
	Print/Type preparer's name	Preparer's signature	Date		TIN		
Paid	Thomas L. Renaud	Thomas L. Rena	aud 2/14	Check I if self-employed P	0019699	3	
Preparer	Firm's name ► PEARSON & RENAU	D, P.C.					
Use Only	Firm's address PO BOX 145 MONTPELIER, VT	05601			<u>06-1720</u> -229-91		
May the IF	RS discuss this return with the preparer sh		ctions	Tribile no 802	- <u>∠</u> ∠ <u>y</u> - <u>y</u> 1		No
					Form 99		

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Department of the Treasury Internal Revenue Service ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

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Schedule C (Form 990 or 990-EZ) 2016

If the organization answered 'Yes,' on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C.

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B.
- Section 527 organizations Complete Part I-A only.

If the organization answered 'Yes,' on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-A

If the organization answered 'Yes,' on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

•	• Section 501(c)(4), (5), or (6) organizations. Complete Part III.						
Name of organization Employer identification							
Bev	er <u>a</u> q	e Association	22-314127	7			
			ganization is exempt under section	501(c) or is a sect	tion 527 organizatio	n.	
1			organization's direct and indirect political ca	impaign activities in F	Part IV	~~~	
	•		n of 'political campaign activities')		See Part		
2		, ,	penditures (see instructions)		► \$	5,700.	
			campaign activities (see instructions)	501()(0)			
Par			rganization is exempt under secti				
1		•	se tax incurred by the organization under s		► \$		
2	Enter	the amount of any exci	se tax incurred by organization managers	under section 4955	► \$	 	
3	If the	organization incurred a	section 4955 tax, did it file Form 4720 for t	his year?		Yes No	
4 a	Was a	correction made?				Yes No	
		s,' describe in Part IV					
Par	t I-C	Complete if the o	rganization is exempt under secti	on 501(c) , excep	ot section 501(c)(3)).	
1	Enter	the amount directly exp	pended by the filing organization for section	527 exempt function	activities >\$		
2		the amount of the filing on activities	organization's funds contributed to other of	organizations for secti	on 527 exempt ►\$	5,700.	
3	Total		ditures Add lines 1 and 2 Enter here and o	on Form 1120-POL,	► \$	5,700.	
4	Did th	e filing organization file	Form 1120-POL for this year?			Yes X No	
5	organ amou	ization made payments nt of political contribution	and employer identification number (EIN) of For each organization listed, enter the anons received that were promptly and directly action committee (PAC). If additional space	nount paid from the fil v delivered to a separ	ling organization's funds rate political organization	Also enter the	
		(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter-0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization if none, enter -0-	
(1)	See P	art IV					
(2)							
(3)							
(4)							
(5)							
(6)							

Schedule C (Form 990 or 990-EZ) 20	¹⁶ Beverage A	ssociation of Ver	mont	22-314	1277 Page 2
Part II-A Complete if section 501	the organization	ı is exempt under sect	ion 501(c)(3) and fil	ed Form 5768 (election	
address	, EIN, expenses, a	longs to an affiliated group nd share of excess lobbying ecked box A and 'limited co	expenditures)	affiliated group member	s name,
(The terr	Limits on Lobb n 'expenditures' me	oying Expenditures eans amounts paid or incur	red.)	(a) Filing organization's totals	(b) Affiliated group totals
1 a Total lobbying expendit	ures to influence pi	ublic opinion (grass roots lo	bbvina)		
		legislative body (direct lobb			
c Total lobbying expendit	ures (add lines 1a	and 1b)	• •		
d Other exempt purpose	expenditures				
e Total exempt purpose e	expenditures (add I	nes 1c and 1d)			
f Lobbying nontaxable ar both columns	mount Enter the ar	mount from the following tab	ole in		
If the amount on line 1e, col	umn (a) or (b) is	The lobbying nontaxable	amount is		
Not over \$500,000		20% of the amount on line 1e			
Over \$500,000 but not over \$1	<u> </u>	\$100,000 plus 15% of the excess	over \$500,000		
Over \$1,000,000 but not over \$	\$1,500,000	\$175,000 plus 10% of the excess	over \$1,000,000		
Over \$1,500,000 but not over \$	\$17,000,000	\$225,000 plus 5% of the excess	over \$1,500,000		
Over \$17,000,000	···	\$1,000,000			
g Grassroots nontaxable		•			
h Subtract line 1g from lir		•			
i Subtract line 1f from lin	e 1c If zero or less	s, enter -0-			
j If there is an amount of section 4911 tax for this	ther than zero on e	ther line 1h or line 1i, did th	ne organization file Forn	n 4720 reporting	Yes No
(So	me organizations t columns t	4-Year Averaging Period hat made a section 501(h) e pelow. See the separate inst	lection do not have to o	complete all of the five rough 2f.)	
	Lob	bying Expenditures During	4-Year Averaging Perio	d	
Calendar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) Total
2 a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column (e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

TEEA3202L 11/11/16

Schedule C (Form 990 or 990-EZ) 2016

BAA

Part II-B	Comr	alete i	fthe	organizatio	n is eve	mpt under	section 5	501(c)(3) and	TON 284 b	filed For	n 5768
						inpi anaoi	50000011		u 1105 110 1		5, 55
	(eleci	tion i	ınder	section 5	ui(n)).						

or each 'Yes' response on lines 1a through 1i below, provide in Part IV a detailed description fithe lobbying activity			(b)	
			Amount	
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
a Volunteers?	1_ 1	\		
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
c Media advertisements?				
d Mailings to members, legislators, or the public?				
e Publications, or published or broadcast statements?				
f Grants to other organizations for lobbying purposes?				
g Direct contact with legislators, their staffs, government officials, or a legislative body?				
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i Other activities?				
j Total Add lines 1c through 1i				
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b If 'Yes,' enter the amount of any tax incurred under section 4912				
c If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912.				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				

Part III-A | Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		X
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		X
3	Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?	3		X

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c) (6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered 'No,' OR (b) Part III-A, line 3, is answered 'Yes.'

ı	bues, assessments and similar amounts from members		166,644.
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
	a Current year	2 a	53,822.
1	b Carryover from last year	2 b	
	c Total	2 c	53,822.
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	0.
5	Taxable amount of lobbying and political expenditures (see instructions)	5	53,822.

Part IV | Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information

Part I-A, Line 1 - Direct and Indirect Political Campaign Activities

campaign contributions and fundraising

Parilly: Supplemental Information (continued)

Schedule C, Part I-C, Line 5 Section 527 Political Organizaitons

Name	Address	FEIN	Amount Paid Amount Of Fr. Internal Pol. ContrsFunds Received
Caledonia Cnty Rep. Election Commit	P.O. Box 794 St. Johnsbury, VT 05819	03-0361666	500.
Franklin County Republican	69 Button Bay Road St. Albans , VT 05478	81-0653265	250.
Senate Circle	PO Box 896 Montpelier, VT 05601	20-8731490	1,000.
Phil Scott for Governor	46 Three Mile Bridge Road Middlesex, VT 05602	47-5073559	500.
18 State Candidates \$100-\$300 each	various ,		2,450.
Rutland GOPAC	8 Upland Drive Rutland, VT 05401	13-4331424	250.
VT Republican Party	P.O. Box 70 Montpelier, VT 05602	03-0210251	500.
TJ Donovan for AG	P.O. Box 364 Burlington, VT 05401	47-5062237	250.

SCHEDULE 0 (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

2016

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Form 990-EZ, Part I, Line 16 Other Expenses

Bank charges Other expenses Political Contributions Taxes

Beverage Association of Vermont

	\$ 12.
	500.
	5,700.
	15,521.
Total	\$ 21,733.

Employer identification number

22-3141277

Form 990-EZ, Part III - Organization's Primary Exempt Purpose

To promote interests of members who are soft drink wholesalers and related enterprises.